



CUSTOMER OVERVIEW

Quorum is a prominent ERP solution provider for the Energy market. They offer software and cloud services for upstream, midstream and pipeline Oil and Gas organizations, all built on a Microsoft platform. Their work is critical to success in many of today's top energy businesses, who need to remain innovative and responsive to changing global demands.

THE NEED

While Quorum advises its customers on streamlining operations, they too must stay ahead of the curve of smart business practices. Quorum leaders reached out to the GPA for our expertise on new work environments, and chose the Microsoft Surface Hub and Skype for Business to enhance teaming, training and service delivery.

THE SOLUTION

Whitlock and Sharps installed Surface Hubs with Skype for Business in 5 offices for Quorum, in the US & Canada. With Skype for Business, Quorum engineers improve productivity, innovation & responsiveness. The Surface Hubs at Quorum serve as engaging environments for in-person and remote meetings with customers, and are also used for internal training on important solution updates. The Microsoft Surface Hub and Skype for Business offered a significant annualized savings over traditional videoconferencing and content sharing solutions. End user adoption was high, fast and impactful.